ENGADINERHO F

Guest Information No. 43 / April 2022

Melihate Kryeziu, Susete Pinto Magalhaes, Giuseppina Maggio

DEAREST

GUESTS

Chances are that you don't

Chances are that you don't want to read anything about the war in Ukraine right now. However, for me, there's no way around this. It seems too trivial to write about

our figures for overnight stays when there's a war "not too far away". But perhaps precisely because "our world" is falling apart, our task is now more important than ever. That is, to make your holiday as beautiful and special as possible.

Together with our staff, we do our utmost to make it happen. Thank you very much for spending your precious time on our premises.

Staff

Aldo Parise from Italy is the new "bus boy" in our kitchen. The Italian Tatiana Negrini complements our dining room team. Meanwhile, in our very own pizzeria, Enrico Varenna is taking a break and Leandro Saly, also from Italy, is coming back. Richard Porpaczy, Andrea Zsiboracs and Stjepan Jelavic have found year-round positions. The floor welcomes the Portuguese duo Maria do Céu Margues dos Santos Duarte (we intentionally went with the short form of her name!) and Tania Silva. The new face you will meet at reception is Lorenzo Sciarrillo, son of Giuseppina Maggio, (as Bertram points out: this way she can keep track of her sonny boy).

Closing Dinner

Bertram's pal, Gerold Forter, with whom he "apparently" talks everyday (so much for women being "gossips"), still had his restaurant open. So our closing dinner took place in a lovely atmosphere at the Hotel Palü. Indeed, our staff knows how to work their socks off and how to party (as Bertram points out: I, too, could party, if Corina wasn't with me).

Anniversary

Our chambermaid **Giuseppina Maggio** from Rome celebrated her fifth anniversary at Engadinerhof. She is a single mother and still has her three children "in training". What she accomplishes at work as well as at home is incredible.

We congratulated **Giuseppina** on the occasion of her anniversary and thanked her wholeheartedly for her loyalty, presenting her with an engraved **E**NGADINERHOF watch and a bonus of CHF 600.00.



Giuseppina Maggio and Corina Hissung

Hotel Statistics (Bertram found it truly painful to present these figures)

Winter 2013/14	LN: 11,294	AL: 89.0 %	HP:	10,061 = 89.0 %	U: 1,483,999.00	=	131.40 PD/Guest
Winter 2014/15	LN: 10,614	AL: 84.0 %	HP:	9,524 = 89.5 %	U: 1,433,374.00	=	135.00 PD/Guest
Winter 2015/16	LN: 9,470	AL: 70.2 %	HP:	8,558 = 89.5 %	U: 1,305,352.00	=	137.85 PD/Guest
Winter 2016/17	LN: 9,727	AL: 80.0 %	HP:	8,544 = 87.8 %	U: 1,336,292.00	=	137.40 PD/Guest
Winter 2017/18	LN: 10,048	AL: 77.5 %	HP:	8,918 = 88.8 %	U: 1,409,905.00	=	140.30 PD/Guest
Winter 2018/19	LN: 10,444	AL: 81.4 %	HP:	9,166 = 87.8 %	U: 1,450,531.00	=	138.85 PD/Guest
Winter 2019/20	LN: 9,648	AL: 81.2 %	HP:	8,698 = 90.2 %	U: 1,399,380.00	=	145.05 PD/Guest
Winter 2020/21	LN: 5,722	AL: 43.2 %	HP:	5,617 = 97.3 %	U: 896,585.00	=	155.35 PD/Guest
Winter 2021/22	LN: 8,474	AL: 62.8 %	HP:	7,803 = 92.1 %	U: 1,300,313.00	=	153.45 PP/Guest

A plus that's not really a plus! Just like in football, when you lose 7:0 and the next time only 5:0.

Nationality Statistics 2021/22

Switzerland: 6,559 LN = 77.40 %, Germany: 1,425 LN = 16.8 %. The Netherlands: 125 LN = 1.5 %. The other 365 overnight stays are divided among France, Italy, USA and Austria.

Pizzeria Statistics

Winter 2014/15: 396,247.60 = 3,274.75 PD	Summer 2014: 442,754.10 = 3,329.00 PD
Winter 2015/16: 382,931.10 = 3,245.20 PD	Summer 2015: 453,164.30 = 3,381.80 PD
Winter 2016/17: 342,729.70 = 3,306.25 PD	Summer 2016: 412,214.30 = 3,220.40 PD
Winter 2017/18: 383,230.00 = 3,220.40 PD	Summer 2017: 436,930.55 = 3,398.00 PD
Winter 2018/19: 337,632.50 = 3,185.20 PD	Summer 2018: 493,215.30 = 3,736.45 PD
Winter 2019/20: 292,102.80 = 2,950.55 PD	Summer 2019: 481,087.60 = 3,644.60 PD
Winter 2020/21: Closed due to Covid-19	Summer 2020: 567,990.20 = 4,302.95 PD
Winter 2021/22: 283,315.30 = 2,507.20 PD	Summer 2021: 523,030.20 = 4,054.50 PD

Key: LN = Overnight Stay (Logiernächte); AL = Occupancy Rate (Auslastung); HP = Half Board (Halbpension); U = Revenue (Umsatz); PD = per day. The occupancy rate does not run parallel to the overnight stays because we were open for different periods of time.

Behind the scenes

About our holiday in November 2021: I can assure you: it was magnificent! In spite of the obligation to wear a mask indoors on the cruise liner, the holiday felt almost "normal". You may recall that we had booked a cruise from Majorca to the Canary Islands (as Bertram points out: it was not we who booked it, but Corina, and I had to tag along). We were spoiled; whether it was in culinary terms or thanks to great trips. My personal favourite amongst the ports of call: Valencia! (As Bertram points out: Now I know which city trip to prepare for next).





Vaccination

Our staff got their booster shots in mid-January.

Unfortunately, Omicron caught up with 8 of them right before their appointment. After that, no further cases occurred. For this, we have to thank our staff.

About Nico & School: Nico has enrolled at the ZHAW in Winterthur, where will be studying Commercial Law. Courses start in the autumn. He has also been promised a room at a hall of residence close by, the lucky guy. In the Nico meantime, increased his workload at the Palace. He still loves it there. For Christmas and New Year's, Nico volunteered for several tasks: As St. Nicholas for the children, where, of course, he drove up in a Rolls Royce and was greeted by the General



As Corina pointed out: not quite so chubby as Saint Nick From the $\underbrace{E_{NGADINERHO}F}_{\text{coright?}}$

Manager. On New Year's Eve he served as a doorman, checking Covid certificates – always enthusiastic and in a good mood (as **Bertram** points out: That's my boy!).

About our family vacation in May 2022: Since, in autumn, the midseason is a bit short, I mean short for camping and cruising, the month of April is will be devoted to camping and motorcycling! I'm sure you can imagine **Bertram's** excitement. The destination is still open. We're considering Italy, but maybe it'll be Spain once again.

For our family vacation in May, we've booked a cruise through the Mediterranean. Initially, we had planned an Atlantic crossing. However, we had to reorganise, since **Nico** changed his plans (as **Bertram** points out: we have by necessity become quite the flexible family).

About (the favourite topic) football: Before heading out to cross the Atlantic, we were supposed to go to a football match in Munich. It all would have fitted so perfectly! But sadly, sadly, sadly, as a result of the reorganisation, the match fell through. A real shame! (As Nico points out: That's two "sadly" and one smiley too many to buy into the "real shame").

Full of hope, we look forward to spring in the mountains and to welcoming you!

Vico + Corina + B. HB.

The Hissung Family and Staff



11 June to 18 June 2022

MOUNTAIN SPRING MAGIC Engadin

7 Nights in a Standard Double room CHF **770.00** p. P

7 Nights in a Standard Double room CHF **840.00** p. P

18 June to 24 September 2022

SUMMER MAGIC ENGADIN

7 Nights in a Standard Double room CHF **840.00** p. P

7 Nights in a Comfort Double room CHF **910.00** p. P

24 September to 16 October 2022

AUTUMN MAGIC ENGADIN

7 Nights in a Standard Double room CHF **770.00** p. P

7 Nights in a Comfort Double room CHF **840.00** p. P

17 to 26 December 2022

CHRISTMAS MAGIC

9 Nights in a Standard Double room CHF **1215.00** p. P

9 Nights in a Comfort Double room CHF 1305.00 p. P

Festive 6-course Christmas menu
Christmas carols with coffee and cake
guided Christmas walk with a break for mulled wine
Carriage ride in the Roseg Valley

7 to 14 January 2023WINTER MAGIC TASTER WEEK

7 Nights in a Standard Double room CHF 735.00 p. P

7 Nights in a Comfort Double room CHF 875.00 p. P

14 to 28 January 2023 / 13 to 26 March 2023

WINTER MAGIC

7 Nights in a Standard Double room CHF 805.00 p. P

7 Nights in a Comfort Double room CHF **945.00** p. P

28 January to 13 March 2023

SNOW MAGIC

7 Nights in a Standard Double room CHF **840.00** p. P

7 Nights in a Comfort Double room CHF **980.00** p. P

Our services: Welcome aperitif 🏵 extensive breakfast buffet 🏵 4-course menu in the evening 🏵 1x large

Cngadinerhof speciality buffet ℜ daily teaℜ

Free use of public transport, bus and train, in the Upper Engadin, and

in the summer, free use as well of all mountain railways & PostBus in Bergell * free WiFi * Transfer from/to Pontresina railway station (8.00 am to 6.00 pm)

Single room upon request / exclusive of CHF 4.15 Tourist tax per Person/Day

TEL. +41 (0)81 839 31 00

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We look forward to receiving your reservation

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www.EngadinerhoF.com